I Semester M.Com. Examination, January 2015 (CBCS)

Commerce

Paper 1.2: INTERNATIONAL BUSINESS

Time: 3 Hours

Max. Marks: 70

SECTION-A

- 1. Answer any seven questions out of ten. Each question carries two marks. (7×2=14)
 - a) Give the meaning of a global company.
 - b) What do you mean by foreign exchange risk?
 - c) What do you mean by polycentric approach?
 - d) Give the meaning of green field strategy.
 - e) What is vertical integration?
 - f) State the meaning of Euro currency market.
 - g) Define a letter of credit.
 - h) Give the meaning of Tariff barriers.
 - i) Who is an expatriate?
 - j) What do you mean by MFN treatment?

SECTION - B

Answer any four questions out of six. Each question carries five marks.

(4×5=20)

- 2. Explain the peculiarities of global strategic management.
- 3. Explain the consequences of differences in accounting standards.
- 4. Bring out the reasons for globalization of production.



- 5. Explain the theory of absolute advantage.
- 6. Write a note on SAARC and its integration with other countries.
- 7. Discuss the implications of European Union on world trade.

SECTION-C

Answer any three questions out of five. Each question carries twelve marks. (3×12=36)

- 8. Explain the different factors of international business.
- 9. Describe the factors influencing international logistic management.
- 10. Discuss the strategic role of international human resource management.
- 11. Explain the benefits and shortcomings of international strategic alliance.
- 12. Explain the various promotional strategies adopted by multinational companies.



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Paper – 1.2 : INTERNATIONAL BUSINESS

Time: 3 Hours

Max. Marks: 70

SECTION - A

- 1. Answer any seven sub-questions. Each sub-question carries two marks. (7x2=14)
 - a) Define International Business.
 - b) What do you mean by International Strategic Management?
 - c) Give the meaning of International Human Resource Management.
 - d) What do you mean by Vertical Integration?
 - e) List out the member countries of SAARC.
 - f) What is International Financial Accounting?
 - g) What is a Transnational Company?
 - h) Mention the drivers of International business.
 - i) Who are called the Expatriates?
 - j) List out the advantages of Expat training.

SECTION-B

Answer any four questions. Each question carries five marks.

 $(4 \times 5 = 20)$

- 2. Explain the drivers of international business.
- 3. Explain the process of International Strategic Management.
- 4. What are the benefits of international marketing?
- 5. What are the pitfalls of strategic alliances?

- 6. What do you mean by expat failures and bring out the ways to avoid expat failures?
- Compare the domestic financial management and international financial management.

SECTION-C

Answer any three questions. Each question carries twelve marks.

(3×12=36)

- 8. Write a note on:
 - a) Mercantilism Theory
 - b) Theory of Absolute Advantage
 - c) Theory of Comparative Advantage.
- 9. Explain the functions of WTO and its implication for India.
- Write a note on the strategic issues involved in International operations management.
- 11. Explain the major activities involved in international marketing.
- Explain briefly the factors affecting the organizational design for International business.